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Harry McGrath Chair dotScot Ltd 5 Blythswood Square Glasgow G2 4AD

12 December 2011

Dear Harry

## dotScot

I am pleased to offer our support for the proposed dotScot (gTLD) aimed at providing a clear identity for Scottish interests and culture on the web.

ICIPIA is Scotland's leading Intellectual Property Rights management company and works to ensure our clients leverage the maximum value from their intangible assets. Our clients range from down-hole oil and gas to music and film and we have expertise in all aspects of IP management and commercialisation.

Scotland has a long history of innovation and invention and I am sure having a distinct domain under which Scots can showcase their ingenuity can only be a good thing.

We are particularly keen to see the dotScot Registry bid succeed and believe the not for profit model is appropriate for this type of community interest. Should you be successful in your application to ICANN we would be very interested in acquiring a dotScot domain ourselves, and promoting its availability to our members. Please do keep us informed of developments in this regard.

Yours sincerely,

Gavin McCutcheon Director