

01506 460615

1<sup>st</sup> February 2012

Harry McGrath Chair dotScot Ltd 5 Blythswood Square Glasgow G2 4AD

Dear Harry

## dotScot

I am very pleased to offer our support for the proposed dotScot (gTLD) aimed at providing a clear identity for Scottish interests and culture on the web.

As you know, ScotlandIS is the trade body for ICT industry in Scotland, representing some 250 companies in the software, telecoms IT srvices and digital agency sectors. Our mission is to foster a world-class technology environment in Scotland that propels the ICT industry to maximise its impact locally, to exploit global opportunity, and to achieve growth and success.

Whilst we are likely to continue to use our scotlandis.com domain, we would also give serious consideration to acquiring scotlandis.scot, should your bid be successful, as this will enhance our brand internationally.

We are particularly keen to see the dotScot Registry bid succeed and believe the not for profit model is appropriate for this type of community interest. Should you be successful in your application to ICANN we would also be very willing to promoting the availability of the dotScot TLD to our members. Please do keep us informed of developments in this regard.

Yours sincerely,

David Cairns Chair