



American  
Bankers  
Association

Building Success. Together.

**Jeff Owen**  
Chief of Staff  
(202) 663-5118  
jowen@aba.com

April 12, 2012

ICANN  
4676 Admiralty Way, Suite 330  
Marina Del Ray, CA 90292

Dear ICANN:

On behalf of the American Bankers Association (ABA), we are writing to express our support for fTLD Registry Services, LLC (FRS) and its applications for financial Top-Level Domains. We appreciate and applaud FRS' leadership to establish a protected Internet space operated for, and governed by, the financial services industry.

The ABA, as an organizing member of FRS is prepared and committed to stand by an equity capital funding shortfall of FRS up to a total of \$450K, if necessary.

Sincere Regards,

A handwritten signature in black ink, appearing to read 'Jeff Owen', written over the typed name and title.

Jeff Owen  
Chief of Staff



2870 Holmgren Way  
Green Bay, WI 54304  
920-405-2266 PHONE  
920-405-2756 FAX

Associated Banc-Corp

February 21, 2013

Mr. Craig Schwartz, Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Dear Mr. Schwartz,

On behalf of Associated Banc-Corp, we are writing to express our support for fTLD Registry Services, LLC's (fTLD) application for the .bank Top-Level Domain. We appreciate and applaud fTLD's leadership to establish a protected Internet space operated for, and governed by, the financial services industry. Securing .bank positions the industry to meet the business, security, and technological developments that arise from the introduction of new generic Top-Level Domains.

We appreciate the opportunity to voice our support for this initiative. Please do not hesitate to reach me at 920-405-2266 or via email at [Jim.Yee@associatedbank.com](mailto:Jim.Yee@associatedbank.com) should you have any questions.

Sincerely,



James Yee  
Chief Information Officer



**AUSTRALIAN BANKERS'  
ASSOCIATION INC.**

**Tony Burke**  
Policy Director

**AUSTRALIAN BANKERS' ASSOCIATION INC.**  
Level 3, 56 Pitt Street, Sydney NSW 2000  
p. +61 (0)2 8298 0409 f. +61 (0)2 8298 0402

[www.bankers.asn.au](http://www.bankers.asn.au)

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28 March 2012

Mr Craig Schwartz  
Director  
FTLD Registry Services, LLC  
C/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036  
USA

Dear Mr Schwartz,

On behalf of the Australian Bankers' Association, we are writing to express our support for FTLD Registry Services, LLC's (FRS) application for the .bank Top-Level Domain. Securing .bank positions the industry to meet the business, security, and technological developments that arise from the introduction of new generic Top-Level Domains.

We appreciate the opportunity to voice our support for this initiative. Please do not hesitate to reach me at +61 2 8298 0409 or via email [tburke@bankers.asn.au](mailto:tburke@bankers.asn.au) should you have any questions.

Yours sincerely,

A handwritten signature in black ink, appearing to be 'Tony Burke', written over a horizontal line.

---

**Tony Burke**

Mall Code 100-99-11-14  
2501 Wooten Boulevard (27893)  
P.O. Box 819  
Wilson, NC 27894-0819  
(252) 246-3487  
Fax (252) 246-3463

C.L. Wilson, III  
Senior Executive Vice President

March 7, 2012

Mr. Craig Schwartz  
Director  
FTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Dear Mr. Schwartz,

On behalf of Branch Banking & Trust (BB&T), we are writing to express our support for FTLD Registry Services, LLC's (FRS) application for the .bank Top-Level Domain. We appreciate and applaud FRS' leadership to establish a protected Internet space operated for, and governed by, the financial services industry. Securing .bank positions the industry to meet the business, security, and technological developments that arise from the introduction of new generic Top-Level Domains.

We appreciate the opportunity to voice our support for this initiative. Please do not hesitate to reach me at 252-246-3487 or via email at [clwilson@bbandt.com](mailto:clwilson@bbandt.com) should you have any questions.

Sincerely,



Leon Wilson  
Operations Division Manager



The voice of banking  
& financial services

Mr. Craig Schwartz  
Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Sent via email: [craig@fsround.org](mailto:craig@fsround.org)

29 March 2012

Dear Mr. Schwartz,

On behalf of the British Bankers' Association, we are writing to express our support for fTLD Registry Services, LLC's (FRS) application for the bank Top-Level Domain. We appreciate and applaud FRS' leadership to establish a protected Internet space operated for, and governed by, the financial services industry. Securing bank positions the industry to meet the business, security, and technological developments that arise from the introduction of new generic Top-Level Domains.

We appreciate the opportunity to voice our support for this initiative. Please do not hesitate to reach me at +44 (0)207 216 8849 or via email at [Lloyd.adams@bba.org.uk](mailto:Lloyd.adams@bba.org.uk) should you have any questions.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Lloyd Adams', is written over a light blue rectangular background.

Lloyd Adams  
Policy Advisor

**British Bankers' Association**

Pinner's Hall  
105-108 Old Broad Street  
London  
EC2N 1EX

T +44 (0)20 7216 8800  
F +44 (0)20 7216 8811  
E [info@bba.org.uk](mailto:info@bba.org.uk)  
[www.bba.org.uk](http://www.bba.org.uk)

Mr. Craig Schwartz  
Director  
**fTLD Registry Services, LLC.**

c/o **American Bankers Association**  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Madrid, 6<sup>th</sup> March 2012

Dear Mr. Schwartz,

On behalf of **BANCO BILBAO VIZCAYA ARGENTARIA, S.A.**, we are writing to express our support for fTLD Registry Services, LLC's (FRS) application for the **.bank** Top-Level Domain.

We appreciate and applaud FRS' leadership to establish a protected Internet space operated for, and governed by, the financial services industry. Securing .bank positions the industry to meet the business, security, and technological developments that arise from the introduction of new generic Top-Level Domains.

We appreciate the opportunity to voice our support for this initiative. Please do not hesitate to reach me at +34 91 374 63 21 or via email at [i.alonso@grupobbva.com](mailto:i.alonso@grupobbva.com) should you have any questions.

Sincerely,



Gregorio Panadero Illera  
Director of TM / Communication Dept.  
**BANCO BILBAO VIZCAYA ARGENTARIA, S.A.**

August 8, 2012

Mr. Craig Schwartz  
Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Sent via email: craig@fsround.org

Dear Mr. Schwartz:

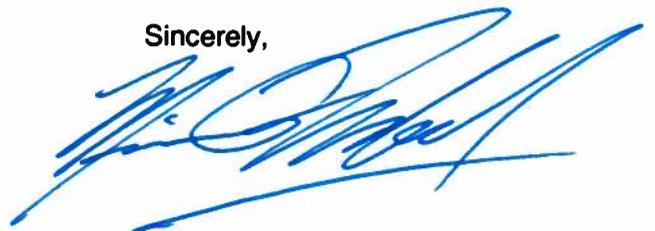
On behalf of the Canadian Bankers Association, I am writing to express our support for fTLD Registry Services, LLC's (FRS) application for the .bank Top-Level Domain. Securing .bank positions the industry to meet the business, security, and technological developments that arise from the introduction of new generic Top-Level Domains.

Of particular interest to the CBA is the commitment by FRS to ensure international input and involvement in the administration and governance of .bank. The application states that "fTLD Registry Services, LLC (FRS) was created to serve and protect the global banking community through the creation of a .bank generic Top Level Domain (gTLD)" and goes on to state that FRS intends to "provide the global banking community, more specifically banks, with the opportunity to explore and create innovative products and services that support the community in addressing the Internet based issues and losses caused by fraud and criminal activity...."

In order to gain international input into the governance of .bank, the FRS application indicates that it intends to create an international advisory board. The application states that "The Advisory Board will contain a group of global financial associations and additional financial members whose sole purpose is to represent the community. These committee members will be chosen from well-known organizations and associations within the community." We applaud this initiative and look forward to participating. The application also notes that "Close relationships will be maintained with the regulatory oversight organizations associated with the community, thus providing additional accountability to the community." We strongly support engagement with regulators given the important role they play in ensuring that institutions wanting to carry on a banking business, and holding themselves out as a bank, are well-capitalized and well-managed.

Please feel free to contact me if you have any questions.

Sincerely,





Nate Wehunt | SVP  
Manager,  
Digital Channels

March 9, 2012

Mr. Craig Schwartz  
Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Dear Mr. Schwartz:

I am writing today to express City National Bank's support of the fTLD Registry Services, LLC's application for the .bank Top-Level Domain. We believe that the increased security and integrity that will be provided for the banking community if this application is successful will be paramount to ensuring trusted financial service transactions in the internet space moving forward. It is our belief that the effort led here by the Financial Services Roundtable and the American Bankers' Association to secure and manage the .bank gTLD will truly benefit the legitimate community and protect it both from a single individual entity or pseudo community securing it for branding, commercial or potentially nefarious purposes.

We value the leadership shown by you for our community to establish a protected Internet space operated for, and governed by, the financial services industry. Securing .bank positions the industry to meet the business, security, and technological developments that arise from the introduction of new generic Top-Level Domains.

We appreciate the opportunity to voice our support for this initiative. Please do not hesitate to reach me at 213.673.7616 or via email at [nate.wehunt@cnb.com](mailto:nate.wehunt@cnb.com) should you have any questions.

Sincerely,

Nate Wehunt  
SVP, Digital Channels

**Via Overnight Courier**

March 1, 2013

Mr. Craig Schwartz, Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Re: fTLD Registry Services LLC Application for .bank Top Level Domain Name Registration

Dear Mr. Schwartz,

On behalf of Comerica Bank, a Texas banking association, we are writing to express our support for fTLD Registry Services, LLC's (fTLD) application for the .bank Top-Level Domain. We appreciate and applaud fTLD's leadership to establish a protected Internet space operated for, and governed by, the financial services industry. Securing .bank positions the industry to meet the business, security, and technological developments that arise from the introduction of new generic Top-Level Domains.

In this regard, we note for you that by ICAAN awarding the registration to fTLD as opposed to the other applicants, it will help protect the public by enabling fTLD to ensure that those who use the top level domain name .bank are truly in the banking business. The fTLD organization is the best entity with the most vested interest in protecting the integrity of the .bank top level domain name.

We appreciate the opportunity to voice our support for this initiative. Please do not hesitate to reach me at 248.371.4652 or via email at ggsurdu@comerica.com should you have any questions.

Sincerely,



George G. Surdu  
Executive Vice President and Chief Technology Officer  
Comerica Bank

Cc: Paul Obermeyer  
Jon Bilstrom  
DJ Culkar



DANISH BANKERS ASSOCIATION

Mr. Craig Schwartz  
Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Dear Mr. Schwartz,

On behalf of The Danish Bankers Association, we are writing to express our support for fTLD Registry Services, LLC's (fTLD) application for the .bank Top-Level Domain. We appreciate and applaud fTLD's leadership to establish a protected Internet space operated for, and governed by, the financial services industry. Securing .bank positions the industry to meet the business, security, and technological developments that arise from the introduction of new generic Top-Level Domains.

We appreciate the opportunity to voice our support for this initiative. Please do not hesitate to reach me at (+45) 33 70 10 72 or via email at [kbr@finansraadet.dk](mailto:kbr@finansraadet.dk) should you have any questions.

Yours sincerely

Kristina Breyen  
Legal consultant  
Direct +45 3370 1072  
[kbr@finansraadet.dk](mailto:kbr@finansraadet.dk)

5. marts 2013

Finanssektorens Hus  
Amaliegade 7  
DK-1256 Copenhagen K

Phone +45 3370 1000  
Fax +45 3393 0260

[mail@finansraadet.dk](mailto:mail@finansraadet.dk)  
[www.finansraadet.dk](http://www.finansraadet.dk)

File no. 115/27

Doc. no. 328206-v1

# Dollar Bank<sup>SM</sup>

Since 1855

dollarbank.com<sup>SM</sup>

February 29, 2012

Mr. Craig Schwartz, Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Dear Mr. Schwartz:

On behalf of Dollar Bank, we are writing to express our support for fTLD Registry Services, LLC's (FRS) application for the .bank Top-Level Domain. We appreciate and applaud FRS' leadership to establish a protected Internet space operated for, and governed by, the financial services industry. Securing .bank positions the industry to meet the business, security, and technological developments that arise from the introduction of new generic Top-Level Domains.

If the new Top-Level Domains are to succeed and be widely used, bank customers must have absolute confidence in the security of the .bank name and the administration of this Domain. The fTLD Registry Services LLC is in an excellent position to provide such administration to the banking industry and it's customers.

We appreciate the opportunity to voice our support for this initiative. Please do not hesitate to reach me at (412) 261-8203 or via e mail at [awilliams289@dollarbank.com](mailto:awilliams289@dollarbank.com) should you have any questions.

Sincerely,



Al S. Williams  
Executive Vice President

Mr Craig Schwartz  
Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

[craig@fsround.org](mailto:craig@fsround.org)

Email

Brussels, 5 April 2012

Dear Mr Schwartz,

On behalf of the European Banking Federation (EBF), we are writing to express our support for the fTLD Registry Services, LLC application for the ".bank" Top Level Domain. The EBF is the voice of the European banking sector. Through its members (31 national banking associations from all EU and EFTA countries), the EBF represents the interests of some 5000 European banks: large and small, wholesale and retail, local and cross-border financial institutions.

We fully support the joint Financial Services Roundtable and American Bankers' Association initiative and appreciate their leadership to establish a protected Internet space operated for, and governed by, the financial industry. If the new Top-Level Domains are to succeed and be widely used, bank customers must have absolute confidence in the security of the .bank name and the administration of this Domain. The fTLD Registry Services LLC is in an excellent position to provide such administration to the banking industry and its customers.

We appreciate the opportunity to voice our support for this initiative and remain at your disposal should you need additional information.

Yours Sincerely,



Guido Ravoet



**FIRST HORIZON**  
NATIONAL CORPORATION

D. Bryan Jordan  
President  
Chief Executive Officer

February 8, 2013

Mr. Craig Schwartz  
Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Dear Mr. Schwartz,

On behalf of First Horizon National Corporation, we are writing to express our support for fTLD Registry Services, LLC's (fTLD) application for the .bank Top-Level Domain. We appreciate and applaud fTLD's leadership to establish a protected Internet space operated for and governed by the financial services industry. Securing .bank positions the industry to meet the business, security and technological developments that arise from the introduction of new generic Top-Level Domains.

We appreciate the opportunity to voice our support for this initiative. Please do not hesitate to contact our Chief Information Officer, Bruce Livesay, at 901-523-5900 or via email at [blivesay@firsthorizon.com](mailto:blivesay@firsthorizon.com) should you have any questions.

Sincerely,

First Horizon National Corporation  
165 Madison Avenue • Memphis, TN 38103  
Phone: (901) 523-4194 Fax: (901) 523-5762  
[bjordan@firsthorizon.com](mailto:bjordan@firsthorizon.com)



March 8, 2012

Mr. Craig Schwartz  
Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Dear Mr. Schwartz,

On behalf of the Financial Services Information Sharing and Analysis Center (FS-ISAC), we are writing to express our support for fTLD Registry Services, LLC's (FRS) application for the .bank Top-Level Domain. We appreciate and applaud FRS' leadership to establish a protected Internet space operated for, and governed by, the financial services industry. Securing .bank positions the industry to meet the business, security, and technological developments that arise from the introduction of new generic Top-Level Domains.

We appreciate the opportunity to voice our support for this initiative. Please do not hesitate to reach me at 703-777-2803 or via email at [bnelson@fsisac.us](mailto:bnelson@fsisac.us) should you have any questions.

Sincerely,

William B. Nelson  
President/CEO  
FS-ISAC

**FS-ISAC**

The Financial Services Information Sharing and Analysis Center was formed in 1999 and is a non-profit, private financial sector initiative. It was designed and developed and is owned by financial institutions. Its primary function is to share timely, relevant and actionable information of physical and cyber security threat and incident information to help mitigate the risk associated with these threats.

[www.fsisac.com/](http://www.fsisac.com/)

Mr. Craig Schwartz  
Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Pinners Hall  
105-108 Old Broad Street  
London EC2N 1EX  
tel: + 44 (0)20 7216 8947  
fax: + 44 (2)20 7216 8928

Sent via email: [craig@fsround.org](mailto:craig@fsround.org)

11<sup>th</sup> April 2012

Dear Mr. Schwartz,

On behalf of the International Banking Federation, we are writing to express our support for fTLD Registry Services, LLC's (FRS) application for the bank Top-Level Domain. We appreciate and applaud FRS' leadership to establish a protected Internet space operated for, and governed by, the financial services industry. Securing bank positions the industry to meet the business, security, and technological developments that arise from the introduction of new generic Top-Level Domains.

We appreciate the opportunity to voice our support for this initiative. Please do not hesitate to reach me on +44 (0)207 216 8945 or via email at [sally.scutt@bba.org.uk](mailto:sally.scutt@bba.org.uk) should you have any questions.

Yours sincerely



Mrs Sally J Scutt  
Managing Director



JEFFREY L. GERHART  
*Chairman*  
WILLIAM A. LOVING, JR.  
*Chairman-Elect*  
JOHN H. BUHRMASTER  
*Vice Chairman*  
NANCY A. RUYLE  
*Treasurer*  
STEVEN R. GARDNER  
*Secretary*  
SALVATORE MARRANCA  
*Immediate Past Chairman*  
CAMDEN R. FINE  
*President and CEO*

March 21, 2012

Mr. Craig Schwartz  
Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Dear Mr. Schwartz:

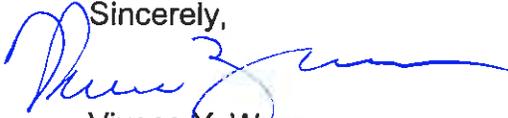
On behalf of the Independent Community Bankers of America (ICBA), we are writing to express our support for the fTLD Registry Services, LLC (FRS) application for the ".bank" Top Level Domain. ICBA represents nearly 5,000 community banks of all sizes and charter types throughout the United States and is dedicated to representing the interests of the community banking industry and the communities and customers they serve.

ICBA is committed to ensuring that the ".bank" Top Level Domain will be operated with security and validation standards that insure a safe and secure Internet space for financial institutions and their customers. We believe the FRS commitment to the global financial community and increased security standards that are commensurate with the nature of the financial Top Level Domains is the key to a successful ".bank" Top Level Domain.

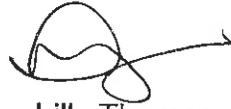
We support the FRS leadership to establish a protected Internet space operated for, and governed by, the financial services industry. ICBA believes that community banks and their customers will greatly benefit from the elevated security standards and controls implemented by FRS and that FRS will meet the business, security, and technological developments that arise from the introduction of new generic Top Level Domains.

We appreciate the opportunity to voice our support for this initiative. Should you have any questions, please contact us ([viveca.ware@icba.org](mailto:viveca.ware@icba.org)) or [lilly.thomas@icba.org](mailto:lilly.thomas@icba.org) ) at 202-659-8111.

Sincerely,



Viveca Y. Ware  
Senior Vice President  
Regulatory Policy



Lilly Thomas  
Vice President &  
Regulatory Counsel



**Sarah A. Miller**  
Chief Executive Officer  
E-mail: [smiller@iib.org](mailto:smiller@iib.org)

## INSTITUTE OF INTERNATIONAL BANKERS

299 Park Avenue, 17th Floor  
New York, N.Y. 10171  
Direct: (646) 213-1147  
Facsimile: (212) 421-1119  
Main: (212) 421-1611  
[www.iib.org](http://www.iib.org)

April 2, 2013

Mr. Craig Schwartz  
Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Dear Mr. Schwartz,

On behalf of the Institute of International Bankers, I am writing to express our support for fTLD Registry Services, LLC's (fTLD) application for the .bank Top-Level Domain. We believe, the fTLD proposal best represents the concerns and interests of both financial services institutions and their customers. Having worked with the founding members of fTLD over the years on a variety of issues, we believe fTLD has the leadership to ensure that the .bank domain operates in a manner that will enhance the security of this domain.

The IIB represents internationally headquartered financial institutions from over 35 countries around the world doing business in the United States. The IIB's members consist principally of international banks that operate branches and agencies, bank subsidiaries and broker-dealer subsidiaries in the United States. In the aggregate, our members' U.S. banking operations have more than \$3 trillion in assets and provide 25% of all commercial and industrial bank loans made in this country and contribute to the depth and liquidity of U.S. financial markets.

We appreciate the opportunity to voice our support for this initiative. Please do not hesitate to reach me at 212-421-1611 should you have any questions.

Sincerely,

Sarah A. Miller  
Chief Executive Officer

JPMORGAN CHASE & CO.

John Marion  
301 N. Walnut Street  
Wilmington, DE 19801

February 4, 2013

Mr. Craig Schwartz  
Director  
fTLD Registry Services, LLC  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Dear Mr. Schwartz,

I am writing on behalf of JPMorgan Chase to express support for fTLD Registry Services, LLC's application for the .bank Top-Level Domain. fTLD Registry Services, LLC has demonstrated leadership in its efforts to establish a protected Internet space operated for, and governed by, the financial services industry. Securing .bank positions the industry to meet the business, security, and technological developments that arise from the introduction of new generic Top-Level Domains.

I appreciate the opportunity to voice our support for this initiative. Please do not hesitate to contact me should you have any questions.

Sincerely,



John Marion  
CFO, Online & Mobile Banking

6 March, 2013

**Mr. Craig Schwartz**  
Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

**RBS Communications  
and Marketing**

5<sup>th</sup> Floor,  
135 Bishopsgate  
London  
EC2M 4RB

Tel: 020 7678 0081

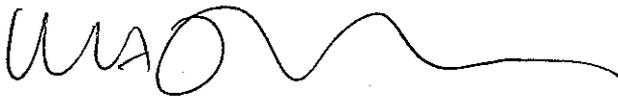
[www.rbs.com](http://www.rbs.com)

Dear Mr. Schwartz:

On behalf of The Royal Bank of Scotland Group, we are writing to express our support for fTLD Registry Services, LLC's (fTLD) application for the .bank Top-Level Domain. We appreciate and applaud fTLD's leadership to establish a protected Internet space operated for, and governed by, the financial services industry. Securing .bank positions the industry to meet the business, security, and technological developments that arise from the introduction of new generic Top-Level Domains.

We appreciate the opportunity to voice our support for this initiative. Please do not hesitate to reach me at +44 20 7678 0081 or via email at [maz.hayes@rbs.co.uk](mailto:maz.hayes@rbs.co.uk) should you have any questions.

Sincerely,



**Maz Hayes**  
**Head of Digital**  
Digital Communications, Group Communications, and  
Markets and International Banking



February 16, 2012

Mr. Craig Schwartz  
General Manager, Registry Programs  
BITS/The Financial Services Roundtable  
1001 Pennsylvania Avenue NW, Suite 500S  
Washington, DC 20004

Dear Mr. Schwartz:

We are writing to express our support for the joint Financial Services Roundtable and American Bankers' Association plan to apply for the .bank gTLD. Regions feels strongly that the financial institution members of the Financial Services Roundtable and the American Bankers' Association will benefit greatly from the .bank gTLD. Among the many benefits will be the additional security controls which will be an inherent part of .bank. These controls will, we believe, provide the customers of individual financial institution sub-domains some additional assurance about the safety of their online banking interactions with these member institutions. We also believe that there is greater merit to the community domain approach as opposed to the brand name specific domain approach in terms of potential consumer acceptance.

Regions feels that fTLD Registry Services LLC, which is the applicant for .bank, is uniquely positioned to understand our industry needs for domain governance and improved security in the ever-expanding internet commerce arena. We are excited about this new venture and the potential it offers for our industry. We look forward to working with you as this application moves forward.

Should you need to contact us on this topic, please do not hesitate to do so.

Sincerely,

A handwritten signature in black ink that reads "Michele Cantley".

Michele Cantley, Senior Vice President  
Chief Information Security Officer  
Regions Financial  
2090 Parkway Office Circle  
(205)261-0957  
Mail code ALBH00425B  
Birmingham, AL 35244

A handwritten signature in black ink that reads "Chris Cox".

Chris Cox, Executive Vice President  
eBusiness  
Regions Financial  
2090 Parkway Office Circle  
(205)261-6077  
Mail code ALBH00425B  
Birmingham, AL 35244

Post Office Box 11007  
Birmingham, Alabama 35288  
(205) 326.5120

# THE FINANCIAL SERVICES ROUNDTABLE

*Financing America's Economy*



1001 PENNSYLVANIA AVENUE, NW  
SUITE 500 SOUTH  
WASHINGTON, DC 20004  
TEL 202-289-4322  
FAX 202-628-2507  
E-Mail: [info@fsround.org](mailto:info@fsround.org)  
[www.fsround.org](http://www.fsround.org)

April 11, 2012

ICANN  
4676 Admiralty Way, Suite 330  
Marina Del Ray, CA 90292

Dear ICANN:

On behalf of The Financial Services Roundtable, we are writing to express our support for fTLD Registry Services, LLC's applications for the .bank and .insurance Top Level Domains. We appreciate and applaud fTLD Registry Services' leadership to establish these protected Internet spaces operating for, and governed by, the financial services industry.

The Financial Services Roundtable, as an organizing member of fTLD Registry Services, is prepared and committed to stand by any capital funding shortfall of fTLD Registry Services (FRS) up to a total of \$450K, if necessary.

Sincerely,

Steve Bartlett  
President and Chief Executive Officer  
The Financial Services Roundtable

## EXECUTIVE COMMITTEE

### CHAIRMAN

THOMAS J. WILSON  
THE ALLSTATE CORPORATION

### CHAIRMAN-ELECT

JOHN G. STUMPF  
WELLS FARGO & COMPANY

### IMMEDIATE-PAST CHAIRMAN

JAMES E. ROHR  
THE PNC FINANCIAL SERVICES GROUP, INC.

### BITS CHAIRMAN

KELLY S. KING  
BB&T CORPORATION

### TREASURER

ELLEN ALEMANY  
RBS AMERICAS (CITIZENS FINANCIAL GROUP, INC.)

LARRY ZIMPLEMAN  
PRINCIPAL FINANCIAL GROUP

JOHN D. JOHNS  
PROTECTIVE LIFE CORPORATION

ELLEN COSTELLO  
BMO FINANCIAL CORP.

## DIRECTORS

AJAYPAL S. BANGA  
MasterCard Worldwide

JOHN F. BARRETT  
Western and Southern Financial Group

WALTER A. BELL  
Swiss Re America Holding Corporation

GARY C. BHOJWANI  
Allianz Life Insurance Company of North America

WILLIAM H. CARY  
GE Capital

MARK CASADY  
LPL Financial Corporation

RICHARD K. DAVIS (Chairman 2010)  
U.S. Bancorp

IRENE M. DORNER  
HSBC Bank USA

LAURENCE D. FINK  
BlackRock, Inc.

JAMES A. ISRAEL  
John Deere Credit Company

THOMAS A. JAMES (Chairman 2007)  
Raymond James Financial, Inc.

D. BRYAN JORDAN  
First Horizon National Corporation

KEVIN T. KABAT  
Fifth Third Bancorp

BHARAT MASRANI  
TD Bank

THEODORE A. MATHAS  
New York Life Insurance Company

LIAM E. MCGEE  
The Hartford Financial Services Group, Inc.

RONALD P. O'HANLEY  
Fidelity Investments

AUBREY B. PATTERSON  
BancorpSouth, Inc.

EDWARD B. RUST (Chairman 2002)  
State Farm Insurance Companies

MANUEL SANCHEZ  
BBVA Compass

J. MICHAEL SHEPHERD  
BancWest Corporation

JAMES C. SMITH  
Webster Bank, N.A.

FREDERICK H. WADDELL  
Northern Trust Corporation

THOMAS R. WATJEN  
Unum

STEVE BARTLETT  
President and Chief Executive Officer

RICHARD M. WHITING  
Executive Director and General Counsel



*Invested in America*

September 17, 2012

Mr. Craig Schwartz, Director  
fTLD Registry Services, LLC  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Dear Mr. Schwartz,

The Securities Industry Financial Markets Association (SIFMA)<sup>1</sup> supports the fTLD Registry Services LLC (fTLD) application for the “.bank” Top Level Domain. SIFMA brings together the shared interests of hundreds of securities firms, banks and asset managers. SIFMA’s mission is to support a strong financial industry, investor opportunity, capital formation, job creation and economic growth, while building trust and confidence in the financial markets.

SIFMA believes that fTLD is well suited to ensure that the “.bank” Top Level Domain will be operated with security and validation standards that provide a safe and secure Internet space for financial institutions and their customers. Events of the last several years have clearly demonstrated the risks associated with the financial services industry presence online. Although our members take these threats very seriously, the use of a Top Level Domain such as “.bank” without the proper security procedures would represent a significant risk to customers. We believe that fTLD is committed to provide the level of security which SIFMA believes is necessary for Top Level Domains associated with the financial services industry, such as “.bank” Top Level Domain.

SIFMA also supports this application because fTLD represents the financial services industry and thus meets the criteria for representing the financial services community as required by ICANN to register a community Top Level Domain name. SIFMA members will greatly benefit from the services that fTLD will be able to provide for the Top Level Domains associated with this industry, particularly “.bank”.

We appreciate the opportunity to voice our support for this initiative. Should you have any questions, please contact me at [mmacgregor@sifma.org](mailto:mmacgregor@sifma.org) or at 202-962-7385.

Sincerely,

A handwritten signature in black ink that reads "Melissa MacGregor". The signature is fluid and cursive.

Melissa MacGregor  
Managing Director & Associate General Counsel

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<sup>1</sup> SIFMA brings together the shared interests of hundreds of securities firms, banks and asset managers. SIFMA’s mission is to support a strong financial industry, investor opportunity, capital formation, job creation and economic growth, while building trust and confidence in the financial markets. SIFMA, with offices in New York and Washington, D.C., is the U.S. regional member of the Global Financial Markets Association. For more information, visit [www.sifma.org](http://www.sifma.org).



**MICHAEL J. SMITH**  
PRESIDENT AND CHIEF EXECUTIVE OFFICER  
mike.smith.hgwm@statefarm.com

PHONE: (309) 735-1555  
FAX: (309) 763-7011

February 27, 2013

Mr. Craig Schwartz  
Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Dear Mr. Schwartz,

On behalf of State Farm Bank, I am writing to express our support for fTLD Registry Services, LLC's (fTLD) application for the .bank Top-Level Domain. We appreciate and applaud fTLD's leadership to establish a protected Internet space operated for, and governed by, the financial services industry. Securing .bank positions the industry to meet the business, security, and technological developments that arise from the introduction of new generic Top-Level Domains.

We appreciate the opportunity to voice our support for this initiative. Please do not hesitate to reach me at (309) 735-1555 or via email at [mike.smith.hgwm@statefarm.com](mailto:mike.smith.hgwm@statefarm.com) should you have any questions.

Sincerely,

Michael J. Smith

March 23, 2012

Mr. Craig Schwartz  
Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Dear Mr. Schwartz,

On behalf of Sterling Bank, we are writing to express our financial and organizational support for fTLD Registry Services, LLC's (FRS) application for the .bank Top-Level Domain. We appreciate FRS' leadership during the past couple years to get to a place where you should be the defacto protected Internet space operated for, and governed by, the financial services industry. As Sterling has been the victim of multiple spoofing attempts, we are acutely aware of the value of having a secure .bank To-Level Domain. Sterling is just under \$10 billion in assets. At that size, we regularly rely on service providers to assist us in providing safe and secure solutions and pathways. We believe industry ownership and governance positions FRS to meet the business, security, and technological developments that arise from the introduction of new generic Top-Level Domains.

We appreciate the opportunity to voice our support for this initiative. Please do not hesitate to reach me at 509-368-4301 or via email at [kade.peterson@bankatsterling.com](mailto:kade.peterson@bankatsterling.com) should you have any questions.

Best Regards,



Kade G. Peterson  
Executive Vice President- Operations & Technology



One TSYS Way  
Post Office Box 1755  
Columbus, Georgia 31902-1755

706.649.2347  
706.644.1702 (fax)  
ptomlinson@tsys.com

**Philip W. Tomlinson**  
Chairman of the Board and CEO

February 8, 2013

Mr. Craig Schwartz  
Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Dear Mr. Schwartz,

On behalf of Total System Services, Inc., a global payment solutions provider, we are writing to express our support for fTLD Registry Services, LLC's (fTLD) application for the .bank and .insurance Top-Level Domains. We appreciate and applaud fTLD's leadership to establish a protected Internet space operated for, and governed by, the financial services industry. Securing .bank and .insurance positions the industry to meet the business, security, and technological developments that arise from the introduction of new generic Top-Level Domains.

We appreciate the opportunity to voice our support for this initiative.

Sincerely,

A handwritten signature in black ink, appearing to read 'P. Tomlinson', is written over the typed name and title.

Philip W. Tomlinson  
Chairman of the Board and CEO

PWT/dh

March 4<sup>th</sup>, 2013

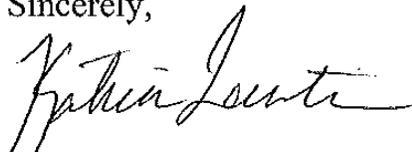
Mr. Craig Schwartz  
Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Dear Mr. Schwartz,

On behalf of U.S. Bank, we are writing to express our support for fTLD Registry Services, LLC's (fTLD) application for the .bank Top-Level Domain. We appreciate and applaud fTLD's leadership to establish a protected Internet space operated for, and governed by, the financial services industry. Securing .bank positions the industry to meet the business, security, and technological developments that arise from the introduction of new generic Top-Level Domains.

We appreciate the opportunity to voice our support for this initiative. Please do not hesitate to reach me at 612-973-0630 or via email at [katrina.lasota@usbank.com](mailto:katrina.lasota@usbank.com) should you have any questions.

Sincerely,

A handwritten signature in black ink, appearing to read 'Katrina Lasota'.

Katrina Lasota  
Senior Business Line Risk Manager  
Internet and Mobile Channel Group



Charles W. Scharf  
Chief Executive Officer

February 11, 2013

Mr. Craig Schwartz  
Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Dear Mr. Schwartz,

On behalf of Visa Inc, we are writing to express our support for fTLD Registry Services, LLC's (fTLD) application for the .bank Top-Level Domain. We appreciate and applaud fTLD's leadership to establish a protected Internet space operated for, and governed by, the financial services industry. Securing .bank positions the industry to meet the business, security, and technological developments that arise from the introduction of new generic Top-Level Domains.

We appreciate the opportunity to voice our support for this initiative. Please do not hesitate to reach me at +1 650 432 4277 or via email at [cscharf@visa.com](mailto:cscharf@visa.com) should you have any questions.

Yours sincerely,

**WELLS  
FARGO**

**James P. Smith**  
Wells Fargo  
**Digital Channels Group**  
550 California Street, 2<sup>nd</sup> Fl.  
MAC A0112-020  
San Francisco, CA 94104  
  
smithjp@wellsfargo.com

February 27, 2013

Mr. Craig Schwartz, Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Dear Mr. Schwartz:

We are writing to express our support for the fTLD Registry Services, LLC application for the .bank top-level domain name. Any top-level domain focused on the financial services is best managed by the financial services industry and fTLD's application would help to ensure that happens.

We appreciate FRS' leadership in establishing a protected Internet space that would be governed by the financial services industry. We are happy to voice our support for fTLD's application.

Sincerely,



James. P Smith  
Executive Vice President



**Banking your way...EVERY DAY AND NIGHT!**

www.woodforest.com

February 22, 2012

Mr. Craig Schwartz  
Director  
fTLD Registry Services, LLC  
c/o American Bankers Association  
1120 Connecticut Avenue, NW  
Washington, DC 20036

Dear Mr. Schwartz,

On behalf of Woodforest National Bank, I am writing to endorse fTLD Registry Services, LLC's (FRS) application for the .bank Top-Level Domain. Woodforest is committed to the effort to ensure the .bank gTLD is acquired and operated by FRS for the good of the entire financial services industry. The financial services industry is a critical infrastructure component of our economy and protecting it requires governance by widely supported industry associations. The efforts by the ABA, Bankers Roundtable, and its supporters that led to the formation of FRS are a clear indication that FRS will operate to insure a safe and secure Internet space for financial institutions and their customers. We firmly believe FRS is well positioned to address technical and security developments in the new era of gTLD's.

We are pleased to provide our support for this initiative. Please do not hesitate to reach me at 832-375-2010 or via email at [jduke@woodforest.com](mailto:jduke@woodforest.com) should you have any questions.

Sincerely,

Jim Duke  
Executive Vice President  
Chief Information  
Woodforest National Bank